**Project on Sales on Excell**

To create an Excel project based on the dataset of sales, I would approach the tasks in the following steps:

1. Region-Wise Sales

- Objective: Calculate total sales for each region.

- Use Excel's Pivot Table to group the sales data by region.

- Sum the sales amount for each region to get the total sales.

- Graph: Create a bar to visually represent the sales distribution across different regions.

2. Top Ten Customers

- Objective: Identify the top ten customers by sales volume.

- Sort the customer sales data in descending order.

- Use the `Top 10` filter in Excel to select the top ten customers based on sales amount.

- Graph: Generate a bar chart to show the sales figures for these top ten customers.

3. Month and Year Wise Sales

- Objective: Analyze the sales trend over time (monthly and yearly).

- Create new columns for month and year extracted from the sales date.

- Use a Pivot Table to group the sales data by month and year.

- Sum the sales for each month and year.

- Graph: A line chart or bar chart will help to visualize the sales trend over time.

4. Delivery Person Sales in Each Region

- Objective: Track the sales performance of delivery personnel across different regions.

- Steps:

- Create a Pivot Table to group sales data by delivery person and region.

- Sum the sales amount for each delivery person within each region.

- Graph: A clustered bar chart or stacked bar chart can represent how each delivery person contributes to sales in different regions.

Final Output:

After completing the above steps, you would have:

- A comprehensive analysis of region-wise sales, top customers, and time-based sales trends.

- Insights into the performance of delivery personnel by region.

- Various charts and graphs to visually represent the data, making it easier to identify trends and outliers.

This project would allow you to monitor and improve sales strategies effectively by leveraging the insights drawn from the dataset.